ASPIRA, INC. OF NEW JERSEY BOARD MEETING June 18, 1991

MYNTERS

Attendance:

Present

Absent

Richard Ramirez

Carlos Alma Gene Calderon Maria H. Colon Elvin J. Crespo Agustin Cruz Carlos Hernandez Evelyn Seda Lequerica Manny Martinez Walter Oliveras Margaret Rosario-Rivera Delia Sosa Lourdes Soto Noemi Velazquez

Elsa Nunez-Wormack

ASPIRA Staff: Hilda Rosario, Executive Director Itala M. Mansilla, Development Director

Meeting called to order at 6:35 p.m.

1. Waiver of Notice

Every Board member indicated that they were duly notified of the meeting.

2. Approval of Minutes

Carlos Hernandez stated that on Page 7 of the May Minutes, the sentence, "Carlos Hernandez moved to remove Paguito De Rivera from the Jazz Festival", should read, " As a result of a secret ballot, it was decided by the Board to remove Paquito De Rivera from the list of potential performers for the Jazz Festival. Carlos Hernandez moved to remove Paguito De Rivera from the list of potential performers for the Jazz Festival. Lourdes Soto seconded the motion."

Evelyn Seda Lequerica inquired about the situation with Paquito De Rivera having been removed from the list of potential performers for the Festival. She asked Lourdes Soto to please explain her reasons for not wanting Paguito De Rivera to perform at the Festival. Lourdes Soto gave a brief explanation on her reasons for not wanting Paguito De Rivera in the Jazz Festival.

Evelyn Seda Lequerica expressed concern regarding the issue of Faquito De Rivera being removed from the list of potential performers due to the fact that she became aware that he had performed benefit concerts for ASPIRA of NY. She also stated that Faquito De Rivera had expressed interest in performing at the Jazz Festival alongside with Dave Valentin. She informed the Board at this point they are still in need of two more performers and that the budget is very tight.

Elsa Nunez Wormack suggested that this discussion be brought up in Old Business.

Maria Colon stated that Hilda Rosario's name was misspelled on Page 4, letter E. Therefore that sentence should read, "Hilda Rosario", and not Hild Rosario.

Carlos Hernandez moved to approved the minutes. Walter Oliveras seconded the motion.

3. Capital Campaign Report

Elsa Nunez-Wormack distributed two documents. The first document being a letter from Al Lowenstein and the second a letter from the owner of 390 Broad Street.

Elsa Nunez-Wormack outlined the major points of each of the respective letters.

Elsa Nunez-Wormack stated that ASPIRA has one month, (the month of August), to rafies \$40,000 to finalize the purchase of 390 Broad Street. She recommended that the Board give Hilda Rosario, the Chairperson of the Board, and officers the ability to get commitments on the \$40,000 and make a judgment on those commitments if necessary.

Carlos Alma moved for the Board to give Milda Rosario, the Chairperson of the Board, and officers the ability to got commitments on the \$40,000 and make a judgment on those commitments if necessary. Margie Rosario-Rivera seconded the motion.

Elsa Nunez-Wormack explained that under Al Lowenstein's arrangements, which are stated in the letter, ASPIRA will be able to own 390 Broad Street within 5 years.

Vote was taken approving the conditions of Al Lowenstein for the purchase of the building.

Results of vote: For: 12 Against: 0 Abstentions: 1 Motion carried,

4. Executive Directors Report

Elsa Nunez-Wormack reviewed the procedure for Hilda Rosario's presentation.

Hilda Rosario will make her presentation.

2. Hilda Rosario will be asked to leave the room.

3. The Board will vote following guidelines.

4. Hilda Rosario will be asked to come back to the room.

Hilda Rosario reviewed the documents she distributed to the Board for her presentation. Hilda Rosario reviewed her Accomplishments Report for fiscal year 1990-1991.

Questions/Comments posed by Board to Hilda Rosario regarding he Accomplishemts Report presentation:

Elsa Nunez-Wormack stated that ASPIRA has no hard data on per student cost. We need to establish a success rate - what are we investing our money in.

Elsa Nunez-Wormack also stated that an issue to be discussed at the retreat is the establishment of a threshold amount of time a counselor spends with student to make a difference. This ratio has never been established.

Hilda Rosario and Itala Mansilla were asked to leave the room for the Board to begin their discussion.

Hilda Rosario and Itala Mansilla were asked to return to the room. Carlos Hernandez stated that the Board had unanimously decided to renew Hilda Rosario's contract.

Finance Committee ReportCarlos Hernandez explained the actual and projected budgets for ASPIRA and the reason this year they are establishing new projections; more accurate projections at that.

Carlos Alma inquired about the development of a new budget for the new "ASPIRA Management" once the building is purchased.

Elsa Nunez-Wormack indicated that separate budgets will be prepared when the corporation is formed.

Carlos Hernandez reviewed the supporting documents for the income and revenue, specifically the capital campaign.

Carlos Hernandez stated that a 10% increase is projected in the new budget. He explained that a new category reflects indirect costs as per Roger's recommendations.

Lourdes Soto inquired about the possibility of hiring a Deputy Director.

Elsa Nunez-Wormack explained that with the purchase of the building a new position, "Building Manager", would be created. This person would have dual responsibilities.

Lourdes Soto moved to approve the budget. Noemi Velazquez seconded the motion.

All were in favor. Motion carried.

 Development Committee Report
 Elsa Nunez-Mormack brought up issue of Paquito De Rivera being removed from list of potential performers in response to Evelyn Seda Leguerica's concerns.

Evelyn Seda Lequerica expressed concern regarding Hilton Ruiz not coming through as a performer. If that is the case she is left with no options or alternatives.

Margie Rosario-Rivera expressed concern regarding the other Jazz Concert that will be held in September in New York. She stated that there is limited money available and that proposals are out but no responses have been received. Carlos Hernandez inquired about the likelihood of wetting another big star.

Margie Rosario-Rivera explained that there was a problem reaching the artists. The purpose was to allow for a more reasonable contract (\$) in lieu of their managers

Elsa Nunez-Wormack explained that the Development Committee should not be restrained.

Elsa Nunez-Wormack asked board to vote on re-including Paquito De Rivera on the list of possible performers to be contacted.

Results of Vote: For: 11 Against: 0 Abstentions: 2

7. Board Elections

 Chairperson of the Board Nominations: Carlos Hernandez nominated Margie Rosario-Rivera Evelyn Seda Lequerica seconded.

Margie Rosario-Rivera accepted nomination

Noemi Velazquez nominated Carlos Alma Lourdes Soto seconded Carlos Alma declined the nomination

Walter Oliveras nominated Elsa Nunez-Wormack Carlos Alma seconded Elsa Nunez-Wormack declined the nomination

Gene Calderon moved to close nominations for Chair.

By a unanimous decision Margie Rosario-Rivera is the new Chairperson for the Board of Directors of ASPIRA, Inc. of New Jersey.

Chairperson of Finance Committee
Nominations: Lourdes Soto nominated Carlos Alma
Margie Rosario-Rivera seconded
Carlos Alma accepted nomination

Maria Colon seconded the motion.

Carlos Hernandez nominated Elvin Crespo Elsa Nunez-Wormack seconded Elvin Crespo accepted nomination

Evelyn Seda Lequerica moved to close nominations for Chairperson of Finance. Walter Oliveras seconded

Results of vote: Elvin Crespo new Chairperson of Finance.

3. Chairperson of Development Committee

Nominations: Gene Calderon nominated Evelyn Seda Lequerica Maria Colon seconded Evelyn Seda Lequerica accepted nomination

Evelyn Seda Lequerica accepted nomination

Margie Rosario-Rivera nominated Carlos Alma Lourdes Soto seconded Carlos Alma declined the nomination.

Carlos Alma moved to close nominations for Chairperson of Development Committee Elsa Nunez-Wormack seconded

Evelyn Seda Lequerica won by unanimous decision as new Chairperson for the Development Committee.

4. Vice Chair of Programs

Nominations: Carlos Hernandez nominated Carlos Alma Elvin Crespo seconded Carlos Alma declined nomination

> Lourdes Soto nominated Walter Oliveras Carlos Alma seconded . Walter Oliveras accepted nomination

Maria Colon moved to close nominations for Vice Chair of Programs Gene Calderon seconded

Walter Oliveras won by unanimous decision as new Vice Chair of Programs

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5. Secretary
Nominations: Walter Oliveras nominated Gene Calderon
Elsa Nunez-Wormack seconded

Gene Calderon accepted the nomination

Maria Colon nominated Noemi Velazquez Carlos Alma seconded Noemi Velazquez accepted the nomination

Margie moved to close nominations for Secretary Walter Oliveras seconded

Result of Vote: Noemi Velazquez new Secretary for the Board of Directors of ASPIRA.

6. Treasurer Nominations:

Walter Oliveras nominated Carlos Alma Elvin Crespo seconded Carlos Alma accepted

Agustin Cruz moved to close nominations for Treasurer Margie Rosario-Rivera seconded

Carlos Alma is the new Treasurer of the Board of Directors of ASPIRA by unanimous decision. Elsa Nunez-Wormack asked Board members to distribute resumes of prospective Board members. She also informed the Board that Lourdes Soto and Carlos Hernandez have resigned from the Board. She thanked them both publicly on behalf of the Board for their work, support and cooperation.

Review of resumes submitted:

1. Dennis Alvarado

Resume submitted by: Carlos Alma Results of Vote: For: 7 Against: 3 Abstentions: 0 Motion carried. Dennis Alvarado new Board Member.

2. Samuel Delgado

Resume submitted by: Elvin Crespo Results of Vote: For: 9 Against: 0 Abstentions: 1 Motion carried. Samuel Delgado new Board Member

Louise Lester

Resume submitted by Elvin Crespo

Results of Vote: For: 6 Against: 2 Abstentions: 2 Motion carried. Louise Lester new Board Member

Summary of Elections:

Chairperson: Chairperson of Finance Committee: Chairperson of Development Committee: Evelyn Seda Lequerica Chairperson of Programs: Secretary: Treasurer:

New Board Members:

Samuel Delgado Dennis Alvarado

Louise Lester

Margie Rosario-Rivera

Elvin Crespo

Carlos Alma

Walter Oliveras

Noemi Velazguez

8. Chairperson's Report Walter Oliveras reviewed the Student Advisory Board document he prepared. 9. Old Rusiness

Elsa Nunez-Wormack reminded the Board about the Board Retreat to be held July 12-14th at ETS.

Carlos Alma stated that Miguel Sanabria will be conducting a fund-raiser on July 21, 1991.

10. New Business

Maria Colon shared with the Board that there are tickets available for the Hispanic Festival Concert to be held on June 29, 1991 at the Garden State Arts Center. She stated that ASPIRA has a table. Volunteers are needed to man the table for intervals of 2 hours respectively. This is a fund-raiser for the Capital Campaign. The hours for the event are from llam-8pm.

Evelyn Seda Lequerica moved to adjourn the meeting Walter Oliveras seconded the motion.

Meeting adjourned at 10:25pm.